The Statement of Work is the most essential element of every contract since it tells the vendor what is to be accomplished. It may be as simple as a one-line statement for a vendor to furnish an off-the-shelf, commercial item, or as complex as to require several pages to describe the service or item needed.

## In preparing a Statement of Work, use the following numbered layout:

## 1. Introduction

- Give a brief overview of **what** you want to buy i.e., the commodity or service you require.
- Briefly describe **why** this commodity or service is necessary.

## 2. Scope

- In clear and precise terms, define the work to be accomplished and indicate the main steps and actions which are required of the vendor.
- Outline the various phases of the work.
- Describe where the service will take place i.e., on-campus or off-campus.
- Describe